# SERVICE OVERVIEW



### WHY ROUNDTREE?

Since 2015, Roundtree has created and managed marketing strategies and campaigns for organizations and causes doing important work around the world.

We help nonprofits use improved communications to build stronger donor relationships. Whether it's new strategies, branding, website, or content, we enable you to keep donors informed and excited about being part of your mission.

Our agency and our work are driven by three core values:

#### Positivity.

Our work is fueled by the potential we see in the world and in our clients as they seek to improve it.

#### Service.

Our success comes from exceeding client expectations in the quality of our communication and our creative work.

#### Growth.

We are focused on growing our people, processes, and profits so we can achieve superior results for our clients.

We've been honored to help the following clients tell their story through creative formats:

























### **YOUR TEAM**



Andy Jones
MANAGING DIRECTOR



Chloe Folger
DIRECTOR OF
CLIENT SERVICES



Mary Claire Thomas
DIRECTOR OF UX



Molly Kelley
LEAD DESIGNER



**Ben Ritter**DIRECTOR OF EVENTS



Brianna Roberson

DIGITAL MARKETING

SPECIALIST



Liz Doescher

EXECUTIVE ASSISTANT



Will Voyles
DIGITAL MARKETING INTERN







### **OUR SERVICES**

Donor relationships are just that: relationships. Like any relationship, you build and strengthen them through good communication. At Roundtree, we help nonprofits improve their communication with donors. Whether it's a year-end campaign, monthly newsletter, or annual report, we write, design, and manage donor communications to set your organization apart.

#### What are you looking for?

Our services are tailored for each client around three key areas:



#### **Strategy**

Before a story is written or a campaign is created, you need to be able to clearly and simply articulate who you are and who you're trying to reach. Our donor communication strategy will help you understand your own brand and the opportunities for growth.

- Brand Identity
- Messaging Framework
- Communications Strategy
- Website Design



#### Content

Time to turn up the volume. Our team will write, design, and manage the production and distribution of donor communications whether it is for a new website, an email campaign, or a fundraising banquet.

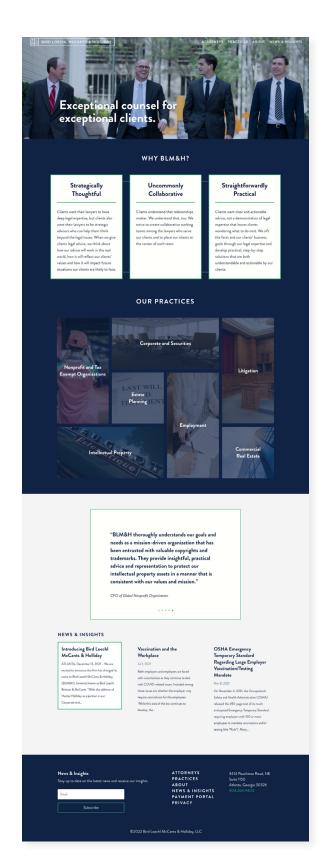
- Annual Report
- Email Marketing
- Print Design
- Custom Content



#### **Appeals**

It's important to invite donors to be part of your mission. We create appeals and campaigns to inform donors and move them to action.

- Year-End Fundraising Appeals
- Direct-Response Campaigns
- · Capital Campaign Branding and Promotion



LOGO DESIGN









BRAND DESIGN



Generational Wealth Management.

Our clients want more than a sound portfolio. They want to be understood by a partner they can trust. At West Paces Advisors, we walk anonguide Tamilies to help them navigate tille's changes and challenges, from generation to generation. We judiance on

Independent. Experienced. Responsive

Learn how we assess your investment strategy

We are a relational business.

With more than three decades of experier we are not about transactions. We seek to partner with you to give holistic fiduciary advice.



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WEBSITE DESIGN

















Our client relationships span 20+ years.

#### Our Promise

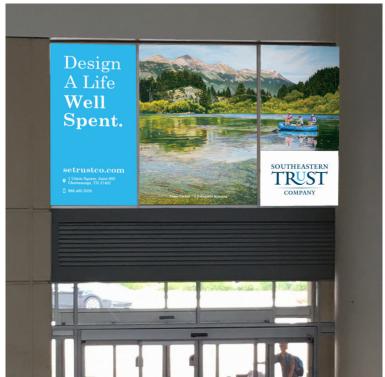
#### Our Fees

Next \$5 Million - 0.75% Remaining over \$10 Million - 0.50%

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ADVERTISING





PRINT DESIGN





### **AREAS OF GROWTH**

In recent years, Roundtree has expanded its offerings to include the planning and execution of major donor events. Clients include Langham Partnership (\$7+ in annual giving) and Strategic Resource Group (\$40M+ in annual giving). Event locations include Hilton Head Island, SC, Scottsdale, AZ, Amelia Island, FL, and an upcoming event in Amsterdam, NL.







### **NEXT STEPS**

## If you find everything in the above proposal in order, here's what will happen next:

- 1. Upon your request, Roundtree will send over a service agreement for your e-signature.
- 2. Sign and return contracts.
- 3. Hold kickoff meeting with point of contact to walk through project steps and important dates.

